

*Selected courses offered in English**SPRING 2022
Undergraduate****BUSINESS & ADMINISTRATION***

- ❖ ADM-11013 INTERNATIONAL MANAGEMENT
- ❖ ADM-12022 GLOBAL BUSINESS STRATEGY
- ❖ ADM-12103 BUSINESS STRATEGY *
- ❖ ADM-12107 BUSINESS STRATEGY I *
- ❖ ADM-12108 BUSINESS STRATEGY II *
- ❖ ADM-12350 DATA-DRIVEN BUSINESS DECISIONS*
- ❖ ADM-14413 MANAGERIAL SKILLS DEVELOPMENT
- ❖ ADM-15502 FINANCIAL MANAGEMENT II*
- ❖ ADM-15507 FOUNDATIONS OF FINANCE
- ❖ ADM-15510 INVESTMENTS*
- ❖ ADM-15514 INVESTMENT PORTFOLIO MANAGEMENT
- ❖ ADM-15531 FINANCIAL MARKETS AND INSTITUTIONS
- ❖ ADM-15532 CORPORATE FINANCE
- ❖ ADM-15533 FINANCIAL MODELS I
- ❖ ADM-15535 DERIVATIVES
- ❖ ADM-15571 FIXED INCOME INSTRUMENTS
- ❖ ADM-15582 ADVANCED CORPORATE FINANCE*
- ❖ ADM-16601 MARKETING I

ECONOMICS

- ❖ ECO-10516 APPLIED MICROECONOMETRICS
- ❖ ECO-11121 ADVANCED MICROECONOMICS I
- ❖ ECO-11122 ADVANCED MICROECONOMICS II
- ❖ ECO-11227 DISEÑO DE MERCADOS
- ❖ ECO-13101 INTERNACIONAL ECONOMICS I
- ❖ ECO-15111 POLITICAL ECONOMY
- ❖ ECO-21111 CONSUMER AND PRODUCER THEORY¹
- ❖ ECO-51113 GAME THEORY¹

LANGUAGE & LINGUISTICS

- ❖ CLE-10201 INTENSIVE ENGLISH COURSE
- ❖ CLE-10202 ADVANCED ENGLISH COURSE
- ❖ CLE-10311 FRENCH I
- ❖ CLE-10331 GERMAN I
- ❖ CLE-10516 COMMUNICATION IN SPANISH I
- ❖ CLE-10517 COMMUNICATION IN SPANISH II
- ❖ CLE-10518 COMMUNICATION IN SPANISH III

LAW

- ❖ DER-11105 LEGAL ARGUMENTATION AND WRITING IN ENGLISH
- ❖ DER-11111 HABILIDADES JURID. GLOBALES I
- ❖ DER-11114 HABILIDADES JURID. GLOBALES II
- ❖ DER-11304 ORAL AND WRITTEN LEGAL ARGUMENTATION

INTERNATIONAL STUDIES

- ❖ EIN-13104 RESEARCH METHODS FOR INTERNATIONAL RELATIONS
- ❖ EIN-13202 HISTORY OF INTERNATIONAL RELATIONS II
- ❖ EIN-14302 US HISTORY
- ❖ EIN-15105 THE POLITICS OF INTERNATIONAL ECONOMICS RELATIONS

SOCIAL SCIENCES

- ❖ CSO-14096 TECHNOLOGY, WAR AND POLITICS
- ❖ CSO-15021 PUBLIC CHOICE

* The courses ADM-12103, ADM-12107 and ADM-12108 cannot be taken at the same time

* The courses ADM-12103 and ADM-12108 have the same content

*The courses ADM-12350 and ADM-15582 have the same content

*The courses ADM-14401 and ADM-14405 have the same content

*The courses ADM-15502 and ADM-15510 have the same content

1: subject to prior authorization of the department director

❖ Descriptions of the courses can be accessed here:

<http://intercambio.itam.mx/sites/default/files/vinculacioninternacional/index.php>

❖ This list is for informational purposes only and all courses are subject to confirmation.

❖ The official list of courses will be available one month prior to the beginning of classes.

*Selected courses offered in English**FALL 2021
Undergraduate****BUSINESS & ADMINISTRATION***

- ❖ ADM-12103 BUSINESS STRATEGY *
- ❖ ADM-12107 BUSINESS STRATEGY I *
- ❖ ADM-12108 BUSINESS STRATEGY II *
- ❖ ADM-12350 DATA-DRIVEN BUSINESS DECISIONS*
- ❖ ADM-12417 BUSINESS IN EMERGING COUNTRIES
- ❖ ADM-14401 HUMAN BEHAVIOR I
- ❖ ADM-14413 MANAGERIAL SKILLS DEVELOPMENT
- ❖ ADM-14405 STRUCTURE, PROCESS AND ORGANIZATIONAL BEHAVIOR I
- ❖ ADM-15502 FINANCIAL MANAGEMENT II*
- ❖ ADM-15507 FOUNDATIONS OF FINANCE
- ❖ ADM-15510 INVESTMENTS*
- ❖ ADM-15514 INVESTMENT PORTFOLIO MANAGEMENT
- ❖ ADM-15531 FINANCIAL MARKETS AND INSTITUTIONS
- ❖ ADM-15532 CORPORATE FINANCE
- ❖ ADM-15533 FINANCIAL MODELS I
- ❖ ADM-15535 DERIVATIVES
- ❖ ADM-15571 FIXED INCOME INSTRUMENTS
- ❖ ADM-15582 ADVANCED CORPORATE FINANCE*
- ❖ ADM-16601 MARKETING I

ECONOMICS

- ❖ ECO-10204 SEMINAR ON ECONOMIC RESEARCH I
- ❖ ECO-10202 SEMINAR ON ECONOMIC RESEARCH II
- ❖ ECO-10516 APPLIED MICROECONOMETRICS
- ❖ ECO-11121 ADVANCED MICROECONOMICS I
- ❖ ECO-11122 ADVANCED MICROECONOMICS II
- ❖ ECO-12201 MONETARY THEORY AND POLICY
- ❖ ECO-13101 INTERNATIONAL ECONOMICS I
- ❖ ECO-15111 POLITICAL ECONOMY
- ❖ ECO-21104 ECONOMICS IV¹
- ❖ ECO-21111 CONSUMER AND PRODUCER THEORY
- ❖ ECO-21112 GENERAL EQUILIBRIUM
- ❖ ECO-21227 SEMINAR IN DECISION THEORY

LANGUAGE & LINGUISTICS

- ❖ CLE-10201 INTENSIVE ENGLISH COURSE
- ❖ CLE-10202 ADVANCED ENGLISH COURSE
- ❖ CLE-10331 GERMAN I

LAW

- ❖ DER-11104 RULE OF LAW CULTURE
- ❖ DER-11108 LEGAL ARGUMENTATION AND WRITING IN ENGLISH II
- ❖ DER-11304 ORAL AND WRITTEN LEGAL ARGUMENTATION
- ❖ DER-14402 CRIMINAL LAW I
- ❖ DER-18802 INTERNATIONAL PRIVATE LAW

INTERNATIONAL STUDIES

- ❖ EIN-11101 INTRODUCTION TO INTERNATIONAL RELATIONS
- ❖ EIN-13104 RESEARCH METHODS FOR INTERNATIONAL RELATIONS
- ❖ EIN-15105 THE POLITICS OF INTERNATIONAL ECONOMICS RELATIONS

SOCIAL SCIENCES

- ❖ CSO-11012 CLASSICAL POLITICAL THEORY II
- ❖ CSO-15021 PUBLIC CHOICE

MATHEMATICS & STATISTICS

- ❖ EST-14103 MATHEMATICAL STATISTICS

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